

Procurement Award Report – Appendix A

The following transactions are recommended for Trustee approval in accordance with TCDSB Purchasing Policy FP.01

No	. Report Name	Vendor Name(s)	Туре	Description	Amount
1	Long Term Disability Renewal	Canada Life	Modification to Existing Award	Arising out of a Provincial procurement process following the establishment of sector wide Benefit Trusts in 2019 the Board approved Canada Life to provide Long Term Disability Insurance for CUPE, ETFO and Non-Union employees (One Year Term Extension)	\$4,685,386.14



Procurement Award Report

(for Purchases/Contracts over \$50,000)

1. Report Information

Report Name	Long Term Disability Renewal		
Report #			
Division	Human Resources		
SO/Executive	A. Della Mora, Associate Director of Academic Affairs		
Initiator/Requestor	B. Stavropoulos, Senior Coordinator, Human Resources		
Report Type	Modification to existing award		

2. Tender/RFP/RFQ Information

RFP/Tender #	n/a	Value (exclude all taxes)	\$4,685,386.14
Term Start Date	September 1, 2021	Term End date	August 31, 2022

3. Description of Goods/Service or Change

September 2019 – August 31, 2021

• Arising out of a Provincial procurement process following the establishment of sector wide Benefit Trusts in 2019 the Board approved Canada Life to provide Long Term Disability Insurance for CUPE, ETFO and Non-Union employees. Annual cost for 2020-2021is \$4,505,178.98 (\$3,585,489.27 Board share plus \$919,689.71 employee share)

September 1, 2021 – August 31, 2022 – Renewal Period (One Year)

• Negotiations were initiated in June and concluded at the end of August for a one year renewal to provide fulfill collective agreement/contract obligations for the 2021-2022 school year. Staff was able to reduce the proposed increase from 8% to 4% over the course of the negotiations for a total projected cost of \$4,685,386.14 (\$3,728,908.84 Board premium plus \$956,477.30 employee premium)

4. Procurement Process

Procurement Type	Single/Sole Source	
Consortium/Group Purchase	Yes - Other	
# of Compliant Bidders/Respondents	n/a	
Name of Recommend Vendor/Bidder	Canada Life	
Winning Bid Value (exclude all Taxes)	\$4,685,386.14	
Budget Source	2021-2022 Estimates	
Budget Source approval (Report & Date)	June 2021	
New/Under/Over Budget	Within approved budget	

5. Formal Award Recommendation

That the Board approve the renewal of the Long Term Disability Insurance Policy with Canada Life in the amount of \$4,685,386.14 for the 2021-2022 school year (\$3,728,908.84 Board share plus \$956,477.30 employee share)